## The Tribune's Page of Business News

## More Cheerful Mood in Cotton Heavy Buying of Fancy

Buying of Coarse Fabries by peared in the showrooms of silk man tries a Feature of Deal-ber of orders were received through the ings During Past Week Business for the week was excep

lay few buyers appeared, and mill

which is tantamount to reducing rices, probably have paved the way or a revival in buying. Unseasonably warm weather throughout the winter men out to additional and the country.

From now on a goodly volume of recreers are expected and some of the houses have sent their travelling sales men out to additional and the country.

goods. Some of the houses in the white goods district have adopted the prewar policy of placing certain brands of finished goods on memorandum. This means that the fabrics are shipped to the buyer, who subsequently receives a bill for the goods based on the price prevailing at the time the bill is rendered. The method of merchandising involved usually is accepted as indicating expectations of lower prices. But the plan indicated is in line with the efforts of manufacturers to reach a basis on which trading can be resumed with confirading can be resumed with confi- petitors for busines

### Textiles

### Strikes Prevent New Jersey Mills From Showing Fall Woollen Lines

If the strikes which have closed up oollen mills in New Jersey con- Visitors Will Be Entertained by Gera Mills, the Botany Worsted Mills, the Forstmann-Huffman Company and the Garfield Worsted Mills, which make the Garfield Worsted Mills, which make the high class dress fabrics

# of the Industry

Every branch of the jewelry industry is busy at present. This condition was declared yesterday by authorities in the trade to be unprecedented, for

### Goods Market Silks Makes Inroad on Local Supplies

Comparatively few merchants ap-China and Red Sea Coun- ufacturers yesterday, but a fair num

tionally large, and some of the selling agencies intimated that stocks ha The volume of business in the cot- been worked off at a smart pace. High ected a measurable degree of im- from their competitors to cover their

ers, particularly converters of gray goods, who have the fabric prepared for its various uses also bought fair quantities.

Wash fabrics for dresses were purchased in moderate volume during the week, and Western buyers placed some good sized orders for shirtings. Sell-ing service for shirtings.

Japanese Silk Men in U. S.

### Silk Association Here

Activity in Jewelry Ex-tends to All Branches

easily be absorbed.
From the style standpoint the one, two or three skin scarf and the short cape seem to receive the most attention from visiting buyers. The short capes are of considerable fulness and draped to produce the dolman or wrap effect.

### Rubber

Alcohol (non.-bev.), per gal......... Nitrate of soda, per 100 lbs...... The anticipated heavy arrivals of up to the beginning of this year one crude rubber from the Far East are branch of the trade has usually been busy at the expense of the others. In othe words, when business was brisk in silverware, trading in precious stones and other jewelry would be dull, while the situation would be reversed at other times. Since January, however, the entire industry has been working at top speed, and the prospects are that this condition will continue for some time.

Jewelry men, under the circumstances, are optimistic, and they are of the opinion that this optimism should be shared by other industries. They call attention to the fact that the jewelry trade has for years been considered the barometer of business, and that, in view of this fact, other industries may look forward to sharing, at a later date, the prosperity they are now enjoying. 

## Show of Confidence Needed To Uphold Business Morale Some Manufacturers Withdraw

Chicago Merchandising Expert Says Public Will Freely Indulge Its Desire to Buy if Not Fright- toy ened Into Drawing In Its Purse Strings

## Business Money

raw materials may fall violently before they are made into finished products and the manufacturer or retailer may and 514 per cent. Sixty to minety days, 5 and 514 per cent. Sixty to minety days, 5 and 514 per cent. Sixty to minety days, 5 and 514 per cent. Sixty to minety days, 5 and 514 per cent. Sixty to minety days, 5 and 514 per cent. the first year of war. from August 1. Chinese Business Feels

Sulphuric acid, 20% oleum, per ton..... \$25.00 Sulphuric acid, 66%, per ton ........ 16.50

Glycerine, dynamite, per lb .....

China-steam, filature, best, No. 1, per lb. Canton, filature, Ex. Ex. A, per lb.....

Para, up-river, fine, per lb.....

. . . . . . . . . . . . .

HIDES AND LEATHER

RUBBER

## Effect of Silver Shortage

### Deficit of \$14,000,000 in the Amount Needed for Trade in

attle at the peak, there is small likeli-bood of reductions in fabric prices allowed the reductions in fabric prices and second of reductions operations. Many factures of resume operations. Many factures of the results of the reduction of the redu

2.75-3.10 2.85-3.35 2.85-3.35 .0634-.07

1.90-2.10 1.90-2.10 1.90-2.10 2.90 .10- .12 .10- .12 .60

.09½ .09½ .09½ .45-.48 .45-.48 .45-.48 4.90 4.90 4.90

4.071/2 4.071/2 4.071/2

26.45

6.95 5.35

.14- .141/2 .14- .141/2 .14- .141/2 .51

7.10 5.35

.28 6.60

32.90

6.90 5.45

.25 5.50

### Toy Makers Book Record Orders at Local Fair

Lines Because Output

### Colors

# More Orders for Dyes

### Gribune **TaxService**

You must make your first payment on the income tax on Such a large volume of business has or before March 15 to take ad-

Tax Consultant of that institution and a leading authority on the subject, will answer questions submitted to him through this department relating to in-

excess profits taxes.

You may therefore tell your tax troubles to The Tribune with the assurance that they will receive expert consideration. Those questions which are of general interest will be answered in this column. Names will not be used.

Director of United Waist League Says Retailers Are Not Worried M. Mosessohn, executive director of this column. Names will not be used.

Tax Service Department, Tribune Business News Bureau, 154 Nassau Street, New York City.

that the tax is for the year from clary during 1918 did not warrant my aking a return. Do I have to make return this year? If so, when, and hat tax should be remitted?

Answer—Such salaries are not tax again when sile, but should be included in return if Form 1040 is filed.

### Leather

### Tanners Report Heavier Exports of Products to | Committee of New Jersey Coun **European Countries**

vantage of the instalment plan. mostly centred in

### Regards Repeal of Luxury Tax Certain

Beekman 3000

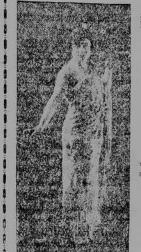
TELEPHONES:

Beekman 8243

### Manufacturers Want State Insurance Law

cil to Draft Statute Covering Employes

### Invitation to the Fur Trade



FRENCH DESIGNS

Wraps, Coats, Coatees, Small Pieces

Grand Ballroom of Hotel McAlpin vill find this same display now on é

1416 Broadway.

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